

SUZANNE BERGMEISTER

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EXPERIENCE

SUNFLOWER BUSINESS VENTURES

Louisville, KY

Founder

March 2004 – present

- Global entrepreneurial company with three focus areas: business consulting and interim management, education and training, and angel investment activities
- Clients include: Allylix, BlueLine Steel, Charah, Chrysalis Ventures, Cross & Flag Productions, HOOPS, Louisville Clean Energy, MetaCyte Business Lab, Merclan PLLC, Partum Group, PGXL, RhinoCyte, Sasudo, Straight2yourdoor.com, UltraTrace Detection

UNIVERSITY OF LOUISVILLE

Louisville, KY

Entrepreneur-in-residence

July 2005 – present

- Teach in Entrepreneurial MBA program and Professional MBA program
- Mentor and advise students and business plan competition teams
- Run the Cardinal Venture Fund, a \$300k investment vehicle for funding start-up student/faculty/alumni businesses; Faculty Advisor for the Cardinal Private Equity Club

METACYTE BUSINESS LAB

Louisville, KY

Director Business Strategy

April 2004 – June 2007

- Created commercialization strategies for MetaCyte's portfolio companies; formed several start-up healthcare companies; acted as interim management until funding is acquired
- Raised over \$2 million in funding for MetaCyte start-up companies
- Constructed financial models, business plans, investor presentations, and strategic initiatives for seed-stage life science companies

CHRYSALIS VENTURES, LLC

Louisville, KY

Associate

July 2002 – June 2004

- Closed seven investments: four new portfolio companies and three follow-on investments
- Responsible for evaluating over 600 investment opportunities for \$143 million Chrysalis Ventures II SBIC Fund; focused on Healthcare Services and Education & Training vertical industries
- Conducted detailed financial, business, legal and management due diligence on prospective investments – initial evaluation, in-depth market and industry analysis, competition, customers/pipeline, financial modeling, reference checks
- Attended Board of Director meetings for five portfolio companies as an official Board Observer
- Chaired Presenter Selection Committee, Great Midwest Venture Capital Conference, October 2003

BLUE CHIP VENTURE COMPANY

Cincinnati, OH

Associate

August 2000 – July 2002

- Led investment research and decision-making for technology investments
- Assisted in working with active portfolio companies (total of 51) – acquisition target identification and due diligence, financial modeling, valuation, syndicate/follow-on financing

FORT WASHINGTON INVESTMENT ADVISORS

Cincinnati, OH

Associate (Private Equity)

June 1998 – August 2000

- Managed the formation of Fort Washington's \$240 million Private Equity Investors Fund-of-Funds
 - Sped from concept development to product launch in four months - scrutinized over 59 venture capital and buyout funds to select 9 investments for initial \$110 million in committed capital
- Designed and launched first corporate model to track and analyze private equity cash flows for determining 15-year track record of parent company's historical private equity investments

DEPARTMENT OF THE AIR FORCE

UNITED STATES AIR FORCE RESERVES (Current Rank: Lieutenant Colonel)

Commander - Kentucky Air Force Admissions Liaison Officer Force (Lieutenant Colonel) 2003 - present

Instructor - USAF Test Pilot School (Major; Lieutenant Colonel), Edwards AFB, CA 1997 – 2003

*Project Manager - Special Operations Combined Test Force (Captain; Major), Edwards AFB, CA
1990 – 1997*

HEADQUARTERS, AIR FORCE TEST AND EVALUATION

Pentagon, Washington

DC

Resource Manager (Civilian)

1995 – 1996

- Responsible for defending \$90 million in Test and Evaluation program funds throughout Congressional Budget Hearing cycle; secured \$26 million in future spending allocations in fiscal years 1998 through 2001

ELECTRONIC WARFARE DIRECTORATE, FLIGHT TEST CENTER

Edwards AFB, CA

Project Manager/Engineering Branch Manager (Civilian)

1989 – 1995

- Directed a team of 20 engineers, technicians, and contractors; developed three multi-spectral - Radio Frequency (RF) and Infra-red (IR) - electronic simulators to test electronic warfare systems

UNITED STATES AIR FORCE (Active Duty)

Edwards AFB, CA

Lead Avionics Flight Test Engineer- B-2 Bomber (Lieutenant; Captain)

1985-1989

EDUCATION

CORNELL UNIVERSITY, Johnson Graduate School of Management, Ithaca, NY

Master of Business Administration, Concentration in Finance, May 1998

CALIFORNIA STATE UNIVERSITY, Fresno, CA

Master of Science, Electrical Engineering, May 1990

RUTGERS UNIVERSITY, College of Engineering, New Brunswick, NJ

Bachelor of Science, Electrical Engineering, May 1984

AWARDS/RECOGNITION

- Distinguished Graduate – US Air Force Officers Training School (1984)
- Edwards Air Force Base Reservist of the Year (1993)
- Edwards Flight Test Center Representative to Pentagon (1996)
- Kentucky Air Force Admissions Liaison Officer of the Year (2005)
- Bingham Fellows (2007); Leadership Louisville (2005); Focus Louisville (2003)
- Honored as one of Louisville's 100 Wise Women (2007 and 2008)

PROFESSIONAL ORGANIZATIONS

- Director, YMCA Safe Place Services – non-profit organization helping troubled teens
- Mentor, Y-NOW Children of Prisoners Program
- Director, Louisville Venture Club; Presentation Committee Chair
- Vogt Awards Committee Chair
- University of Louisville Proof of Concept Grant (POCG) Committee Member
- University of Louisville Entrepreneurship Council Member
- Cornell Alumni Club

INTERESTS/HOBBIES

- Reading, running (three marathons), outdoor sports (snow skiing, water skiing, white-water rafting, rock climbing), watching movies, crocheting, watching NFL and NHL games
- Volunteer speaker at grade schools, high schools, and business/community groups